



Exercise to Music tariff

In 2013 PPL revised its Exercise to Music tariff in agreement with ukactive and a working group of fitness industry representatives. This change followed a lengthy period of consultation during which the impact to both fitness operators and instructors was carefully considered and consequently the new fees were scheduled to be phased in gradually over a five year period through to 2018.

Both fitness operators and instructors have indicated to PPL that the costs involved in adapting working practices and introducing more detailed record keeping as a result of these changes have been greater than expected.

PPL has listened to the feedback and, whilst maintaining that the value of using PPL repertoire in exercise classes has not changed, PPL has agreed to revise the scheduled increases to the tariff. Therefore on 1 May 2015 the current tariff rate of £1.25 per class will rise to £1.45. Subsequently the tariff will rise annually on 1 May 2016 and 2017 in line with the Retail Price Index (RPI) as detailed below.

Tariff schedule

The scheduled increase initially agreed was as immediately below (with £1.25 being the current per class rate):

Period	Fee per Fitness Class (Plus VAT)
01-MAY-2013 to 30-APR-2014	£0.95
01-MAY-2014 to 30-APR-2015	£1.25
01-MAY-2015 to 30-APR-2016	£1.50
01-MAY-2016 to 30-APR-2017	£1.75
01-MAY-2017 to 30-APR-2018	£1.88

The revised increase schedule is as follows:

Period	Fee per Fitness Class (Plus VAT)
01-MAY-2014 to 30-APR-2015 (current rate)	£1.25
01-MAY-2015 to 30-APR-2016	£1.45
01-MAY-2016 to 30-APR-2017	£1.45 plus RPI
01-MAY-2017 to 30-APR-2018	Previous year's rate plus RPI

At the end of this period the tariff may be subject to further review.

Should you have any queries please direct them to exercisetomusic@ppluk.com or call 0207 534 1450.